



Activity Reports for the academic year 2020-21

Title of Activity: Three days Entrepreneurship Awareness Camp

Name of associating organization: DST-NIMAT (Department of science and technology, National Implementing and Monitoring Agency for Training)

Date and time: 5th – 7th September 2019.

Target Students: B. Pharm and M. Pharm final year students.

About activity: Three days Entrepreneurship Awareness Camp sponsored by National Implementing and Monitoring Agency for Training (NIMAT) under the aegis of National Science & Technology Entrepreneurship Development Board (NSTEDB), Department of Science & Technology (DST), established by Government of India in 1982. To promote & strengthen Science & Technology entrepreneurship, the camp was conducted to create awareness among faculty members and students of Pharmacy, Engineering and Science courses about various facets of entrepreneurship as an alternative career option as also to highlight the merits of pursuing such an option. Successful entrepreneurs have the aptitude to transform the way we live and work, their successful innovations may improve standards of living, and in addition to creating wealth. Entrepreneurs also create jobs and contribute to a growing economy. On behalf of NSTEDB, DST the project is implemented by Entrepreneurship Development Institute of India (EDII), Ahmedabad on pan India basis. The target Group of the camp are Pharmacy, Engineering and Science and Technology graduates/diploma holders or those who are doing their final year diploma/degree in Pharmacy/engineering/technology/science. Approximately 90-95 students from B. Pharm and M. Pharm attended the camp.

The following eminent resource persons from academia and industry had delivered the lectures:

- i. Mr. Vijay Shivpuje: M. Pharm, LLB.
Director,
Patlex Business Solutions, Latur, Maharashtra.
Email- vijay@patlex.in. Ph: 09768665354.
- ii. Mr. Nayeem Syed: M.Pharm,
Director, Infill LifeSciences,
Flat No B-2, Shrusti Vihar Housing Society,
Shreya Nagar, Zambad Estate, Aurangabad.

Email- info@infill-life.com, Ph:9503066555.

- iii. Mr. Azhar Pathan: M. Pharm.
Director,
Pristyn Research Solutions. T-21/4,
Software Technology Park of India, MIDC,
Aurangabad, Maharashtra.
Email- info@pristynresearch.com, Ph: 090288 39789
- iv. Dr. S. R. Lahoti: M. Pharm; Ph.D.
Professor.
Y B Chavan College of Pharmacy, Aurangabad, Maharashtra.
Email- pharmalahoti@gmail.com Ph: 9823371119.
- v. Mr. Muzammil Bari: B. Pharm. M. A. (Mass Communications and Journalism)
Junior Sub Editor,
Lokmat Times, Aurangabad, Maharashtra.
Email- meetmuzammil@yahoo.com Ph: 9860917278.
- vi. Mr. Mohammed Aslam
CMO,
Ora Research Labs LLP,
Jawahar Colony, Parbhani - 431401
Maharashtra.
Email-aslamjawed7@gmail.com, Ph: 9970134578

The highlights of the camp are as follows:

Dr. S. R. Lahoti delivered the talk on historical background, Entrepreneurship and the present scenario, Identification of the opportunities for Entrepreneurs, creativity and business etc. Mr. Mohammed Aslam detailed about how to start a small scale Unit (SSI), General concept about the Government formalities, rules & regulation, financial aspects of SSI unit, etc. Communication skill for better results was elaborated by Mr. Muzammil Bari. Lectures by practicing entrepreneur's success stories- common problems faced by entrepreneurs were covered by Mr. Azhar Pathan and Mr. Syed Naeem. Mr. Vijaykumar Shivpuje enlightened on the topics of financial assistance from Govt. agencies, banks, financial institutions etc

The students visited Adora product Pvt Ltd Waluj Aurangabad, a Pharmaceutical Manufacturing company as part of the Factory visit session. Plenary session was followed by discussion with the participants for their reactions about the camp including factory visit. Participation certificates were distributed to resource persons as well delegates.

Outcome: The camp created awareness among faculty members and students of Pharmacy, about various facets of entrepreneurship as an alternative career option as also to highlight the merits of pursuing such an option.

Feedback: The analysis of the feedback revealed the camp was well appreciated by the delegates and suggested to arrange more such camp.

Coordinated by: Centre for Entrepreneurship Innovation and Incubation (CEII)



Dr. Furquan khan
Camp Coordinator & In-charge
Centre for Entrepreneurship
Innovation and Incubation (CEII)



Vice-Principal
Y.B. Chavan College Of Pharmacy
Aurangabad



Entrepreneurship Awareness Camp (5th – 7th September 2019)

Inaugural function: Welcome speech given by Mr. Mohammed Imran Anees.



Starting from left: Dr. J. N. Sangshetti, Dr. Furquan khan, Dr. S. N. Mokale, Dr. S.R. Lahoti, Dr. Syed Ayaz Ali.



Delegates for the camp:



Photos of Eminent resource persons:



vii. **Mr. Vijay Shivpuje: Director, Patlex Business Solutions.**



viii. **Mr. Nayeem Syed: Director, Infill LifeSciences.**



ix. **Dr. S. R. Lahoti: Professor, Y B Chavan College of Pharmacy.**



x. **Mr. Azhar Pathan: Director, Pristyn Research Solutions.**



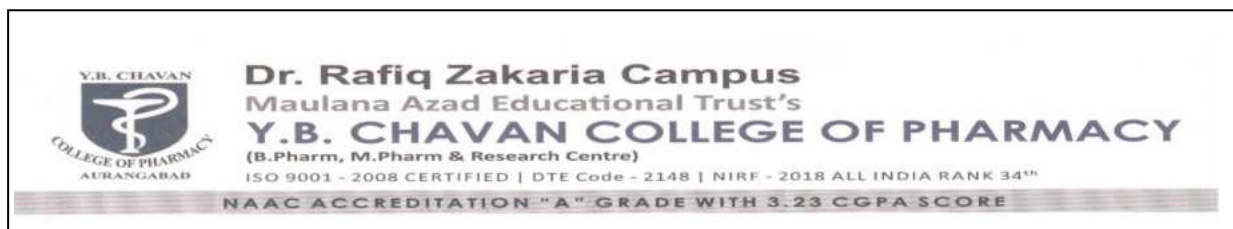
5. Mr. Muzammil Bari: B. Pharm. Junior Sub Editor, Lokmat Times, Aurangabad.



6. Mr. Mohammed Aslam: CMO, Ora Research Labs LLP, Aurangabad.

7. Factory Visit Photos: Adora Products Pvt, Ltd, MIDC, Waluj, Aurangabad. (A Pharmaceutical Manufacturing Company)





Title of Activity: Three days Entrepreneurship Awareness Camp

Name of associating organization: DST-NIMAT (Department of science and technology, National Implementing and Monitoring Agency for Training)

Date and time: 8th – 10th March 2021.

Target Students: B. Pharm and M. Pharm students.

About activity: Three days Entrepreneurship Awareness Camp sponsored by National Implementing and Monitoring Agency for Training (NIMAT) under the aegis of National Science & Technology Entrepreneurship Development Board (NSTEDB), Department of Science & Technology (DST), established by Government of India in 1982. To promote & strengthen Science & Technology entrepreneurship, the camp was conducted to create awareness among faculty members and students of Pharmacy, Engineering and Science courses about various facets of entrepreneurship as an alternative career option as also to highlight the merits of pursuing such an option. Successful entrepreneurs have the aptitude to transform the way we live and work, their successful innovations may improve standards of living, and in addition to creating wealth. Entrepreneurs also create jobs and contribute to a growing economy. On behalf of NSTEDB, DST the project is implemented by Entrepreneurship Development Institute of India (EDII), Ahmedabad on pan India basis. The target Group of the camp are Pharmacy, Engineering and Science and Technology graduates/diploma holders or those who are doing their final year diploma/degree in Pharmacy/engineering/technology/science. Approximately 100-110 students from B. Pharm and M. Pharm attended the camp.

The following eminent resource persons from academia and industry had delivered the lectures:

- xi. Mr. Azhar Pathan: M. Pharm.
Director,
Pristyn Research Solutions. T-21/4,
Software Technology Park of India, MIDC,
Aurangabad, Maharashtra.
Email- info@pristynresearch.com, Ph: 090288 39789.
- xii. Dr. S.S.Toshniwal: M. Pharm; LLB, Ph.D.
Director,
Vidarbha Institute of Pharmacy,
Washim.
Email-toshniwal_ss@yahoo.com
Ph:9325213091.

- xiii. Dr. M.H.G. Dehghan
Y B Chavan College of Pharmacy,
Aurangabad, Maharashtra.
Email- mhdehghan@hotmail.com.
Ph: 9823668433.
- xiv. Mr. Mukesh Jain: B. Pharm.
Adora Products Pvt Ltd.
H-23/1/6, MIDC Waluj,
Aurangabad, Maharashtra, India. 431119
Email-adorapharma@gmail.com,
Ph: 9561082901.
- xv. Dr. S. R. Lahoti: M. Pharm; Ph.D.
Professor.
Y B Chavan College of Pharmacy,
Aurangabad, Maharashtra.
Email- pharmalahoti@gmail.com
Ph: 9823371119.
- xvi. Dr. S. R. Lahoti: M. Pharm; Ph.D.
Director,
Life Skills.
Training and placement Institute.
Regd Office: 27 Ganesh Colony,
T.V. Centre road, Aurangabad, Maharashtra.
Email- keyskills9@gmail.com
Ph:.9665120111.

The highlights of the camp are as follows:

Dr. S.R. Lahoti delivered the talk on “Historical background, Entrepreneurship and the present scenario, Identification of the opportunities for Entrepreneurs”. Mr. Azhar Pathan detailed about “How to start a small scale Unit (SSI), General concept about the Government formalities, rules & regulation, financial aspects of SSI unit”. Dr. M.H.G. Dehghan conducted the session on the topic “Mechanism of product selection and technology-assistance from R&D labs and others on choice of technology”. Dr. S.S. Toshniwal delivered the speech on the topic of “Creativity and business” in which he discussed the importance of creativity in modern business and also highlighted the significance of IPR. Mr. Parvez Khan highlighted the importance and impact of Communication skills for better results. Lectures by practicing entrepreneur’s success stories common problems faced by entrepreneurs were covered by Mr. Mukesh Jain; and he also enlightened the audience with the different schemes and mode of financial assistance from Govt. agencies, banks, financial institutions etc. The students visited Adora product Pvt Ltd Waluj Aurangabad, a Pharmaceutical Manufacturing company as part of the Factory visit session. Plenary session was followed by discussion with the participants for their reactions about the camp including factory visit. Participation certificates were distributed to resource persons as well delegates.

Outcome: The camp created awareness among faculty members and students of Pharmacy, about various facets of entrepreneurship as an alternative career option as also to highlight the merits of pursuing such an option.

Feedback: The analysis of the feedback revealed the camp was well appreciated by the delegates and suggested to arrange more such camp.

Coordinated by: Institutions Innovation Cell (IIC)



Dr. Furqān khan
Camp Coordinator (EAC)
Assistant Professor,
Y. B. Chavan College of Pharmacy,
Rauza Bagh Aurangabad.
Maharashtra , 431001.



IIC Principal
Y.B. Chavan College of Pharmacy
Aurangabad

Entrepreneurship Awareness Camp (8th – 10th March 2021)

Inaugural function:



Starting from right: Dr. Furquan khan, Mr. Azhar Pathan, Dr. Abubakar Bawazir, Dr. S. N. Mokale, Dr. S.R. Lahoti, Dr. MHG Dehghan, Dr. K.G Baheti.



Welcome speech given by Dr. Dureshahwar Khan.

Delegates for the camp:



Photos of Eminent resource persons:



xvii. **Mr. Mukesh Jain: Director, Adora Products Pvt Ltd, Waluj, Maharashtra.**



xviii. **Mr. Azhar Pathan: Director, Pristyn Research Solutions, Aurangabad, Maharashtra.**



xix. Dr. S.S. Toshniwal: Director, Vidarbha Institute of Pharmacy, Washim.



xx. Dr. S. R. Lahoti: Professor, Y.B. Chavan College of Pharmacy, Aurangabad, Maharashtra.



xxi. Mr. Parvez Khan: Director, Life Skills. Training and placement Institute.



8. Mr. MHG Dehghan: Professor, IQAC Incharge, Y B Chavan College of Pharmacy, Aurangabad

9. Factory Visit Photos: Rubicon Formulations Pvt, Ltd, MIDC, Waluj, Aurangabad. (A Pharmaceutical Manufacturing Company)



Title of activity: “Field visit to Bajaj Incubation center”

Name of the associating organization: Bajaj Incubation center, Dr. Babasaheb Ambedkar Marathwada University Aurangabad, Maharashtra, India.

Date and time: 26th July 2021, 2 p.m.

Target Students: B. Pharm, M. Pharm final year students and faculty members.

About activity: The students and faculty members visited Bajaj Incubation centre Located in the Dr. Babasaheb Ambedkar Marathwada University, Aurangabad, Maharashtra India. The basic objective behind this visit was to understand the concept of Incubation centres, to see the facilities provided by such centres and to know their model of operations. At present about 25 start-ups are incubated at the centre including the Sehateasy startup. About 15 students and faculty members from our college visited the Centre. The Center Manager Mr. Niwruti Manohar Gajbhare detailed about the various activities of the center.

Outcome: The field visit to Incubation centre gave the exposure of usefulness and working of an Incubation centre.

Photos of the event:





Feedback: The analysis of the feedback revealed the visit was well appreciated by the students and suggested to arrange such more in future.



Title of activity: “IIC Orientation Session on Startup Awareness”

Name of the associating organization: Y.B. Chavan College of Pharmacy.

Date and time: 16th February 2021, 3 p.m.

Target Students: B. Pharm, M. Pharm, research scholars and faculty members.

About activity: The Webinar conducted by Innovation Ambassador was to spread the message of innovation & start-up among the students and faculties members. Successful start-ups have the aptitude to transform the way we live and work, their successful innovations may improve standards of living, and in addition to creating wealth. Start-ups also create jobs and contribute to a growing economy. The target Group of the Webinar was Pharmacy, Engineering and Science and Technology graduates/diploma holders, healthcare professionals. Approximately 100 students and faculty members attended the webinar.

The Webinar was delivered (Live) on Zoom App by the following eminent resource person who is the Innovation Ambassador, researcher and IQAC Incharge at Y.B. Chavan College of Pharmacy, Aurangabad:

➤ Dr. Mohamed Hassan Dehghan.

The highlights of the webinar are as follows:

The focus of the webinar was on the following important points for a start-up:

1. Description of a start-up.
2. Start-up India scheme and action plan 2015 and present status.
3. Eligibility criteria to be recognized as a start-up.
4. Business Versus start-up.
5. New Innovative Pharmacy services.
6. Research output and importance of patenting.

The flyer for the webinar is shown below:

Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y.B. Chavan College of Pharmacy Aurangabad
ISO 9001:2008 NIRF-2020 ALL INDIA 40th NAAC "A" GRADE (CGPA 3.23)

Institution's Innovation Council (IIC)
in association with
Industry Institute Interaction Cell (IIIC)
Organizes webinar
on

"Orientation Session on Startup Awareness"

Registration link: <https://forms.gle/oSQUe4sWW2cftGH7>
Zoom link: <https://us02web.zoom.us/j/80842699561?pwd=TzI5VDhQZ2ZvbHhQNWg2SnFBUEU1MkZ0OQ>

16th Feb 2021
3 p.m.

Resource person
Dr. M.H.G. Dehghan
Innovation Ambassador

Organizing committee
Dr. Furquan Khan (Convener IIC)
Dr. S.R. Lahoti (Incharge IIIC)
Dr. Abubakar S. Bawazir (IIC Principal, President IIC)

Registration is free
E-Certificates for all participants

Outcome: The webinar created awareness among faculty members and students of Pharmacy, about various facets of start-ups.

Feedback: The analysis of the feedback revealed the webinar was well appreciated by the participants and suggested to arrange more such sessions.

Coordinated by: Institute's Innovation Council (IIC) and Industry Institute interaction Cell (IIIC)

Dr. Furquan Khan
Convener
Institute's Innovation Council (IIC)
Assistant Professor,
Y.B. Chavan College of Pharmacy.

Dr. S.R. Lahoti
Incharge- Industry Institute
Interaction Cell (IIIC)
Professor,
Y.B. Chavan College of Pharmacy.

IIC Principal
Y.B. Chavan College of Pharmacy
Aurangabad

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Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y.B. CHAVAN COLLEGE OF PHARMACY
(B.Pharm, M.Pharm & Research Centre)

ISO 9001 - 2008 CERTIFIED | DTE Code - 2148 | NIRF - 2018 ALL INDIA RANK 34th

NAAC ACCREDITATION "A" GRADE WITH 3.23 CGPA SCORE

Title of activity: “Entrepreneurship as a Career Choice”

Name of the associating organization: Y.B. Chavan College of Pharmacy.

Date and time: 2nd April 2021, 11 a.m.

Target Students: B. Pharm, M. Pharm final year students and faculty members.

About activity: The Webinar conducted by Business Communication and Organisational Communication was to extend the message of Entrepreneurship as a Career Choice among the students and faculties members. Successful Entrepreneurs can change the economy of our country and can convert the life style and work culture in addition to creating wealth. Entrepreneurship creates jobs and contributes to a growing economy. The target Group of the Webinar was final year Pharmacy graduates and post graduates. Approximately 60 students and faculty members attended the webinar.

The Webinar was delivered (Live) on Zoom App by the following eminent resource person who is the researcher and faculty at Entrepreneurship Development Institute of India, Ahmadabad, following is the short introduction of the resource person for the webinar.

➤ **Dr. Baishali Mitra**

An educator in the area of Business Communication and Organisational Communication with over 17 years of experience in academia. Expertise in teaching and training at reputed educational institutions and industry. After having completed her double M.A. in Linguistics and English Literature, she has received her PhD in English Literature from Osmania University. Her primary research interests are in Social Entrepreneurship and Development Communication, Business Communication and Diaspora Literature.

The highlights of the webinar are as follows:

The focus of the webinar was on the following important points for a start-up:

7. Introduction of the topic i.e. Significance of Entrepreneurship its advantages after graduation. Benefits of becoming job givers instead of job takers.
8. Entrepreneurship Vs conventional business.
9. Financial aspects for Entrepreneurship.

10. Interactive question and answer session.

The flyer for the webinar is shown below:

Y.B. CHAVAN
MAULANA AZAD EDUCATIONAL TRUST'S
Y.B. CHAVAN COLLEGE OF PHARMACY AURANGABAD

Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y.B. Chavan College of Pharmacy Aurangabad

Entrepreneurship
Development
Institute of India

ISO 9001:2008 NAAC "A" GRADE (CGPA 3.23) NIRF-2020 ALL INDIA RANK-40th

Entrepreneurship Development Institute of India (EDII)
in association with
Institutions Innovation Council
Y.B. Chavan College of Pharmacy

INSTITUTION'S
INNOVATION
COUNCIL
(Ministry of HRD Initiative)

Organizes
webinar on

'Entrepreneurship as a Career Choice'

Registration is free, Registration Link:
https://docs.google.com/forms/d/e/1FAIpQLSdyby2qWWKEh_LbB2SMd2jgw6nH8st7ogYie9zKO58qkvTLyA/viewform?usp=sf_link
(After registration zoom link will be shared for participation)

2nd April 2021
11.00-12.00
pm.


Eminent speaker
Dr. Baishali Mitra
PhD (English), M.A. (English), M.A. (Linguistics)
BEC (Business English Certificate) Trainer

Organizing committee
Dr. Furquan Khan **Dr. Abubakar S. Bawazir**
(Convener IIC) (I/C Principal, President IIC)

Outcome: The webinar created awareness among the students of final year B.Pharmacy, M.Pharmacy and faculty members about Entrepreneurship as a Career Choice.

Feedback: The analysis of the feedback revealed the webinar was well appreciated by the participants and suggested to arrange more such sessions.

Coordinated by: Institute's Innovation Council (IIC) and Industry Institute interaction Cell (IIIC)


Dr. Furquan Khan
Convener
Institute's Innovation Council (IIC)
Assistant Professor,
Y.B. Chavan College of Pharmacy.




UC Principal
Y.B. Chavan College of Pharmacy
Aurangabad



Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y.B. CHAVAN COLLEGE OF PHARMACY
(B.Pharm, M.Pharm & Research Centre)

ISO 9001 - 2008 CERTIFIED | DTE Code - 2148 | NIRF - 2018 ALL INDIA RANK 34th

NAAC ACCREDITATION "A" GRADE WITH 3.23 CGPA SCORE

Title of Activity: Motivational Session by Successful Entrepreneur/Start-up in healthcare system.

Name of the associating organization: OpEx Accelerator Pvt. Ltd, Kolhapur, Maharashtra, India.

Date and time: 4th February 2021, 3 p.m.

Target Students: B. Pharm, M. Pharm, research scholars and faculty members.

About activity: was conducted to create awareness among faculty members and students of Pharmacy, Engineering and Science courses about various facets of Start-ups and entrepreneurship as an alternative career option as also to highlight the merits of pursuing such an option. Successful entrepreneurs have the aptitude to transform the way we live and work, their successful innovations may improve standards of living, and in addition to creating wealth. Entrepreneurs also create jobs and contribute to a growing economy. The target Group of the Webinar was Pharmacy, Engineering and Science and Technology graduates/diploma holders, healthcare professionals. Approximately 300-400 students and faculty members from various institutions attended the webinar.

The Webinar was delivered (Live) on You-tube by the following eminent resource person who is a Start- up Mentor, Certified Trainer, Recruitment Specialist, Speaker, Author and co-founder of three successful start-ups:

- Mr. Sachin R Kumbhoje is co-founder of 3 Start-Up Ventures
- 1. OPEX ACCELERATOR PVT. LTD,
- 2. CIREE EDUTECH LLP AND
- 3. PLAN-B DIGITAL STARTUP MEDIA

The highlights of the webinar are as follows:


The focus of the webinar was on description of new type of start-ups in healthcare system which has started within a period of 2-5 years. The prominent start-ups discussed in the area of blood bank (start-up name-Blood sure started in the year 2012), fitness related (start-up name-Cure.Fit started in the year 2017), medical emergency-based start-ups etc.

The Webinar was delivered (Live) on You-tube and the flyer is shown below:

Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y. B. Chavan College of Pharmacy

ISO 9001:2008 | NIRF-2020 ALL INDIA RANK 40th | NAAC "A" GRADE (CGPA 3.23)

Institution's Innovation Council (IIC)
in association with
Industry Institute Interaction Cell (IIIC)
Organizes Webinar on
Motivational Session by Successful Entrepreneur / Start-up in Healthcare System

**Eminent Speaker**
Mr. Sachin Kumbhoje
Co-Founder of 3 Start-up & Ventures
OpEx Accelerator Pvt. Ltd.
CiREE Edutech LLP
Plan-B Digital Start-up Media

Thursday
4th February 2021
3:00 pm

Registration Free | **E-Certificates to All Participants**

Dr. Furquan Khan
IIC Convener

Dr. S.R. Lahoti
IIIC Incharge


Dr. Abubakar Bawazir
I/C Principal
IIC President


Registration link <https://forms.gle/DaxCjv7FLpDqgPSB9>
Webinar link <https://www.youtube.com/watch?v=9XuK2XN4T38&feature=youtu.be>


Outcome: The webinar created awareness among faculty members and students of Pharmacy, about various facets of start-ups, Ideation and prototype creation.

Feedback: The analysis of the feedback revealed the webinar was well appreciated by the participants and suggested to arrange more such sessions.

Coordinated by: Institute's Innovation Council (IIC) and Industry Institute interaction Cell (IIIC)


Dr. Furquan Khan
Convener
Institute's Innovation Council (IIC)
Assistant Professor,
Y.B. Chavan College of Pharmacy.


Dr. S.R. Lahoti
Incharge- Industry Institute
Interaction Cell (IIIC)
Professor,
Y. B. Chavan College of Pharmacy.


I/C Principal
Y.B. Chavan College of Pharmacy
Aurangabad



Title of activity: “Prototype Validation and Product fit for Market (Start-up)”

Name of the associating organization: Y.B. Chavan College of Pharmacy.

Date and time: 26th July 2021, 12 a.m.

Target Students: B. Pharm, M. Pharm final year students and faculty members.

About activity: The Webinar was planned as an Interview type session with the upcoming new healthcare start-up founders namely ‘**Sehateasy**’. It was conducted to highlight the various aspects of Start-up journey and also the benefits of Entrepreneurship as a Career Choice among the students and faculties members.

The Webinar was delivered (Live) on Zoom App by the following eminent resource person who is the upcoming young and dynamic start-up Founder with the name SehatEasy Which is a healthcare platform. More than 150 students and faculty members from various Pharmacy institutes attended the webinar.

Following is the short introduction of the resource person for the webinar. He has completed his Graduation from Y B Chavan College of Pharmacy, Aurangabad and post-Graduation from Bombay College of Pharmacy, Mumbai. Previously he was working as a Market Research Analyst, Healthcare division at Tracxn Pvt Ltd, Bangalore and Analyst at Market Research Future, Pune. The highlights of the webinar are as follows:

As the webinar was planned as an interview type session the following important questions pertaining to a start-up was discussed:

1. What is Sehateasy?
2. What is your background and how do you come up with this idea?
3. Do others have attempted to solve this problem before, and if yes what was the result?
4. How many specific benefits for your product or idea can you list?
5. Does your idea already exist in the same way you were going to create it?
6. Who are your potential competitors?
7. What key features does your product or service have, that others will have a hard time to copy?
8. What is the size of the market that will buy your product or service?
9. What would it take to build a minimum viable product to test the market?
10. Have you reached out to potential customers for feedback?
11. What are the challenges you faced or facing while working around the start-ups?
12. Who are in the cofounding team, how you met? and how you are building the team,
13. what are the factors to be considered while building the team?

14. What is the product or services, why do you think this product is a market fit?

The flyer for the webinar is shown below:



Outcome: The Webinar highlighted the various stages of a healthcare start-up i.e. how the product can be built to fit in the market and also the importance and benefits of Entrepreneurship as a career option.

Feedback: The analysis of the feedback revealed the webinar was well appreciated by the delegates and suggested to arrange such more webinars.

Coordinated by: Institutions Innovation Cell (IIC)





Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y.B. CHAVAN COLLEGE OF PHARMACY
(B.Pharm, M.Pharm & Research Centre)
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NAAC ACCREDITATION "A" GRADE WITH 3.23 CGPA SCORE

Title of activity: "World Entrepreneurs day celebration"

1. E-Technical poster competition
2. Panel discussion

Name of the associating organization: Y.B. Chavan College of Pharmacy.

Date and time: 21th - 24th August 2021.

Target Students: B. Pharm, M. Pharm final year students and faculty members.

About activity: August 21st is celebrated as the World Entrepreneurs Day (WED). The purpose of the WED is to create awareness for entrepreneurship, innovation and leadership throughout the world. WED is the day of founders, managers, industrialists, innovators, designers, producers etc. Institution Innovation Council of (Ministry of Education) MoE's Innovation Cell, invites all IIC Institutions to organize happenings around and within your campus to promote WED. This activity is (MHRD's Innovation Cell) MIC driven activity. So, on the occasion of Entrepreneurs Day below following activities were performed.

1. Panel Discussion: Panel discussion between the Students and Innovation Ambassadors and Staff of Y. B. Chavan College of Pharmacy was organized as part of WED in which 20 students and 5 Innovation ambassadors and four other staff members were present. The discussion was based upon innovation, start-ups and Entrepreneurship, the innovation ambassadors highlighted the merits of Innovation in start-ups, importance of IPR etc. The faculty members gave a brief introduction about the importance of innovation, IPR and entrepreneurship and asked for the feedback of the students.

The students interacted quite well with the staff and some of the student queries included the following points:

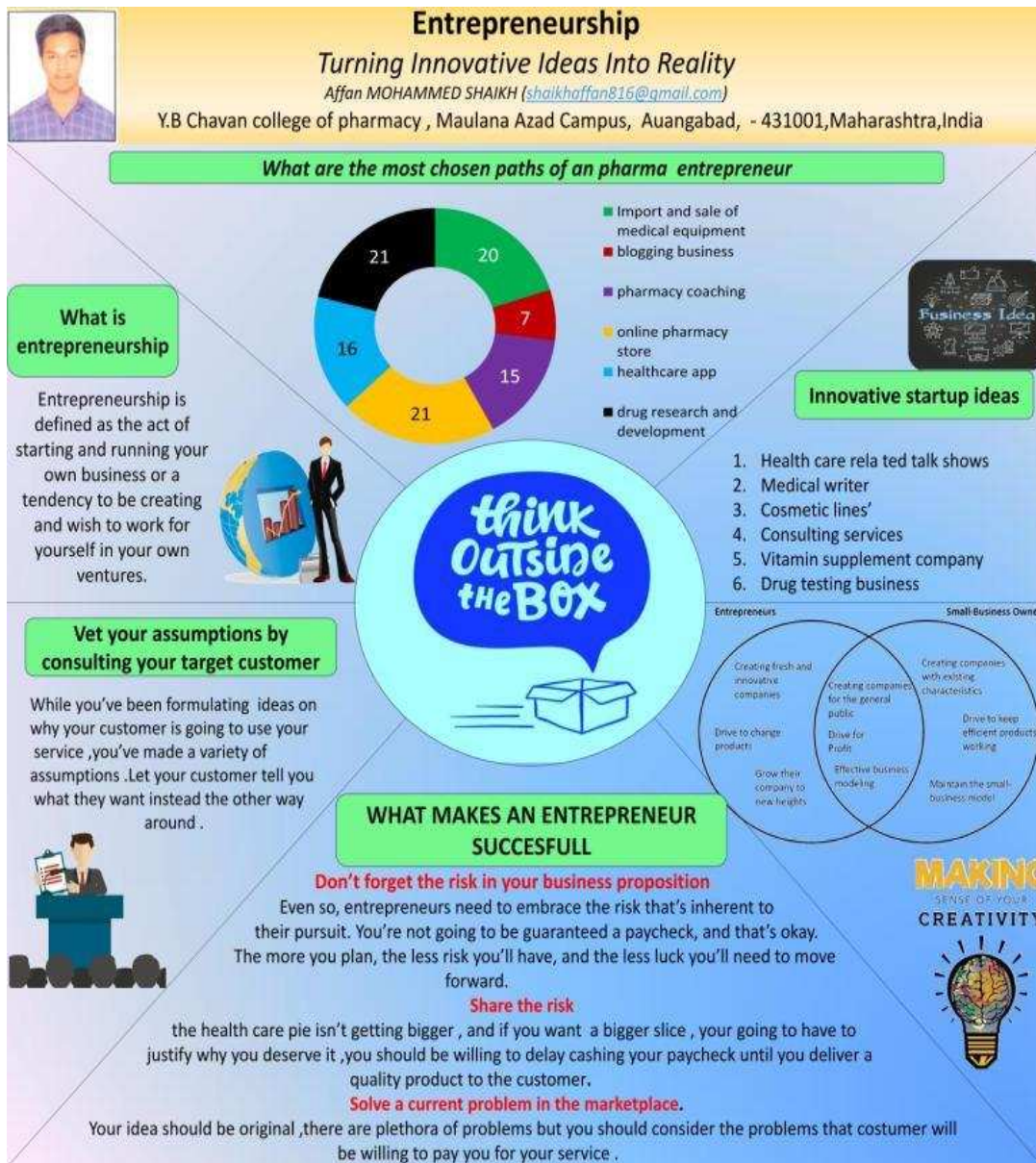
- How to plan for start-ups
- How funding can be arranged
- How daily expenses can be met in starting phase of Entrepreneurship etc.

The Photographs of panel discussion are shown below:



2. Technical E-Poster Competition on the theme of "Growth of Entrepreneurship: As a Bright future of Indian Pharma students":

- In all 80 responses/entries were received for the poster competition, in which 15 E-posters were selected for further evaluation.
- Out of the 15 shortlisted e-posters the best 3 selected are shown below starting from first, second and third.
- The following WINNERS were declared as per the evaluation done by the three judges:
- 1st Prize- Affan Mohammed Shaikh (B. Pharm 1st yr Roll no. 76)



- 2nd Prize- Mulla Muzammil ahmad N. (M. Pharm 1st yr Roll no. 8)

“Growth of Entrepreneurship: As a Bright Future of Indian Pharma Students”

“The entrepreneur is defined as someone who has the ability and desire to establish, administer and succeed in a startup venture along with risk entitled to it, to make profits”.

Entrepreneurship is an act of being an entrepreneur

“Defining a Framework for Entrepreneurship in Pharmacy is Pharmapreneur.”

The Goals of Startup Entrepreneur:-

- Innovative Product or Services
- Venture Capital Funding
- Talented staff
- Strong Marketing & Sales Strategy
- Rapid Operational Growth
- Cash flow From Operating Activates
- Return on Investment.

❖ **Entrepreneurship Process:-**

Some Entrepreneurs ideas in Pharmacy:-

Pharmacy Store & Franchise Pharmacy	Wholesale of Medicine	Online Pharmacy Store
Manufacturing of Medicines	Medicine/ Healthcare related talk Show	Surgical & Pharma FMCG Supply:
Online Pharmaceutical Coaching	Create Healthcare Website or Apps:	Import & Sale of Medical Equipment
Write & sale health related Blogs/Books.	Freelancing Service Provider to Healthcare Industry.	Design courses on Pharmacy & sale on Platform like Udemey.

Entrepreneur Development

Presented By-
Mulla Muzmmilhamad N.
M.Pharm 1yr.(Pharmaceutics)

- 3rd Prize- Nawaz Choudhari (B. Pharm 1st yr Roll no. 17)

Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust
Y.B. Chavan College of Pharmacy
NAAC Accreditation "A" GRADE WITH 3.23 CGPA SCORE
As ISO 9001:2008 Certified Institute

Bright Future of Indian Pharmacy Students

ABSTRACT

Pharmacy education is the dynamic professional education for the development of country and it is associated with public health protection. Objective of this review article is to motivate the pharmacy professional toward profession through giving thorough knowledge of opportunities in pharmacy field. Although job opportunities for pharmaceutical professionals are with private as well as government sector but in these studies is mainly to point out the career opportunity of pharmaceutical professionals in department wise in private as well as government sector. This study also reflects all requirement for pharmacy professional doing job in different departments. In case of pharmaceutical industry, pharmacy professional may be involved in various activities related to drug discovery, development, action, safety, formulation, production, quality control, quality assurance, packaging, storage, marketing, clinical research, documentation and technology transfer etc. Along with this there is ample scope for research in the pharmacy professional in India and abroad. There is an enormous career opportunity for pharmaceutical professionals in the pharmaceutical industry but only those which are having progressive attitude and confidence and vast knowledge of handling of sophisticated instruments

INTRODUCTION

Pharmacy is the branch of science that links the health science with the chemical science, and it is well concerned with the discovery, development, production, and distribution of drugs. The name Pharmacy derive from the Greek word pharmakon, a drug. Drugs are substances used to diagnose, prevent, cure or relieve the symptoms of a disease. They may be collected from plant, animal, marine or chemical origin. Pharmacists have the knowledge, skills and expertise to be trusted with a patient's health. Pharmacists are among the most accessible health care professionals (Rakesh, 2010). The enactment of the Pharmacy Act 1948 established the statutory regulation of pharmacy institutions in India. The Pharmacy Council of India was established in 1949 under "Ministry of Health" and the first education regulations (ER) framed in 1953, which were subsequently amended in 1972, 1981, 1991 and 2014. On the other hand, the pharmacy education has never been part of paramedical team and hence, its development has been quite unique and quite different from rest of the world. Pharmacy Council of India and Pharmacy Act were created to establish minimum qualification required to be a pharmacist.

CONCLUSIONS

The main extract of the above discussion is that in India there are a lot of opportunities for skilled and well-educated pharmacy professional. Many private as well as government registered pharmaceutical industry or many government departments those regulate the pharmaceutical industry in India are providing great opportunity for capable pharmacy professional. One English idiom (where there's a will there's a way) best fit in pharmacy field which means if you truly want to get good job, you will find a way to get good job inspite of obstacles because there is no scope for incompetent or downhearted pharmacy professional. At a time, there are surplus job opportunities, career advancement and job securities for pharmacy professionals in pharmaceutical industry in India because global recession has no impact on pharmaceutical industry in comparison to other industries (IT industry).

Scope for Diploma in Pharmacy

- Drug store pharmacist
- Hospital pharmacist
- Assistant pharmacist in Pharm production, quality control (QC) departments
- RRI in a Pharma company
- Self-employment opportunities by opening own drug store.
- Laboratory technician in pharmacy education institute
- Wholesale pharmacy
- Higher education-direct admission to B Pharm II year (lateral entry)

Scope for master in pharmacy

- Master of Pharmacy
- Master of Pharmacy in Clinical Pharmacy
- Master of Business Management in Pharm tech
- Master of Pharmacy in Biotechnology
- Master of Pharmacy in Pharmaceutical Analysis
- Master of Pharmacy in Pharmaceutical Management and Marketing
- Master of Pharmacy in Pharmaceutical Technology
- Master of Pharmacy in Pharmacology
- Master of Pharmacy in Quality Assurance (QA)
- Master of Pharmacy in Industrial Pharmacy
- Master of Pharmacy in Pharmacognosy
- Master of Pharmacy in Photochemistry

Scope for bachelor in pharmacy

1. Quality Control
2. Quality assurance
3. Research And Development
4. Clinical Research
5. Regulatory Affairs And Intellectual Property Rights
6. Medical Transcription
7. Bioinformatics
8. Product Management
9. Hospital Pharmacy
10. Pharmaceutical Packaging Technology
11. Medical Transcription.

Scope in Government Sector

- Army Pharmacist, drug squad of the Police Department, UPSC, IBPS, RRB, SSC, etc.
- State Drug Testing and Research Laboratory, Hospital Pharmacist, Railway Pharmacist
- Assistant Chemical Engineers in Prohibition and Excise subordinate service
- Government Indian Medicine Pharmacy
- Government Ayurvedic Pharmacy
- Research Institute in Indian System of Medicine
- Drug Analyst
- Food Inspector
- Assistant DI
- DI
- Assistant Drug Controller
- Drug Controller
- Scientist in CSIRICMR etc

REFERENCES

1. Anderson JR. 2010. Career Opportunities in Clinical Drug Research. 1st ed. New York: Cold Spring Harbor. Laboratory Press, p. 2000-19.
2. Basak, S.C. and Sathyanarayana, D. 2011. Pharmacy education in India. American journal of pharmaceutical education, 74(4): p. 68.
3. Dave, J.B. 2011. Does Bright Future Await Pharmacy Students? Pharma Times, 43(3):1

THE PHARMA TREE

Career opportunity for pharmacy professional

The flyer for the webinar is shown below:

Dr. Rafiq Zakaria Campus
Maulana Azad Educational Trust's
Y.B. Chavan College of Pharmacy Aurangabad

NAAC "A" GRADE (CGPA 3.23)
NIRF-2020 ALL INDIA 40th
ISO 9001:2008

INSTITUTION'S INNOVATION COUNCIL
(Ministry of HRD Initiative)

WED
WORLD ENTREPRENEURS DAY
08/21

Celebrating World Entrepreneurs Day 21st August 2021

- Panel Discussion with Students and Innovation Ambassadors and Staff of Y. B. Chavan College of Pharmacy.
- Technical E-Poster Competition on the theme of "Growth of Entrepreneurship: As a Bright future of Indian Pharma students".

Feedback: The analysis of the feedback revealed that the Technical E-Poster Competition and panel discussion with Innovation ambassadors was well appreciated by all the participants and suggested to arrange such more in future.

Coordinated by: Institutions Innovation Cell (IIC)

Dr. Furquan Khan
Convener,
Institutes Innovation Council,
Y. B. Chavan College of Pharmacy,
Rauza Bagh Aurangabad.
Maharashtra , 431001.



Dr. Khan Dureshahwar
Innovation activity Coordinator,
Institutes Innovation Council,
Y. B. Chavan College of Pharmacy,
Rauza Bagh Aurangabad.
Maharashtra , 431001.

VC Principal
Y. B. Chavan College of Pharmacy,
Aurangabad

Title of activity: Participation in Toycathon 2021

Name of the associating organization: Toycathon 2021 is an inter-ministerial initiative organized by Ministry of Education's Innovation Cell with support from All India Council for Technical Education, Ministry of Women and Child Development, Ministry of Commerce and Industry, Ministry of MSME, Ministry of Textiles and Ministry of Information and Broadcasting.

Date and time: 22-26 June 2021.

Target Students: B. Pharm, M. Pharm final year students and faculty members.

About activity: Four teams of B. Pharm Second and Third year students participated and submitted ideas for Toycathon 2021, from which one team with the name 'Indic Hunters' was selected for grand finale. Team was mentored by Dr. Khan Dureshahwar and Ms. Shaikh Sabina Meraj and Second year student Ms. Anjali Shinde was the Team Leader.

The selected game name was 'Whirl to Win: Game to discover our Indian Essence'. Their idea was designed on the concept of imparting knowledge and to help the learners identify with the various landforms, crops, Agriculture. That was aimed to help in acquainting the learners about the rich Geographical features of our Country and diversity of soil, flora & fauna of the six physical divisions of our India. Complete team had an unique experience in such type of activity.

The following are some of the representative pictures of the innovative game and details of all the team members.




Whirl to Win

Game to discover our Indian
Essence

Dr. Khan Dureshahwar
Ms. Shaikh Sabina Meraj
Ms. Anjali Shinde



Innovative educational toy designed & developed by Dr. Khan Dureshahwar and Ms. Shaikh Sabina Meraj and Second year students Ms. Anjali Shinde (Team Leader).





T-Force

- Team Size: 5 members
- Mentors: 02
- College/Organization :Yb Chavan collage of pharmacy, Aurangabad
- Type: Physical Toy

Team Profile

Team Objective
To make social sciences fun and interesting for students

Team Details

- Name : Angel Maria Jacob
- Mobile no : 9009702623
- Email - angelmariajacob.15@gmail.com
- Name - Rajlaxmi Prashant Thorat
- Mobile no- 9370888404
- Email - rajlaxmithorat005@gmail.com
- Name - Anjali Anil Shinde (Team Leader)
- Mobile no- 7796186823
- Email - anjali.shinde5076@gmail.com

Name : Prithviraj prashant Thorat
Phone no : 7421002003
Email : pruthvirajthorat7703@gmail.com

Name - HASAN JAWWAD SARFARAZ AHMED
Phone no - +919527560181
Email - hasanjawwad60@gmail.com

Mentors

- Name : Dr. Ms. Khan Dureshahwar
- Mobile no : 9270072159
- Email - dkmm31173@gmail.com
- Name - Shaikh Sabina Meraj
- Mobile no- 9923087700
- Email - sabina.meraj06@gmail.com

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Outcome: Toycathon 2021 was a unique opportunity for Students, Teachers, Start-ups and Toy experts/professionals in India to submit their innovative toys/games concepts. Our students have experienced an overall new activity and one of their idea was selected for grand finale.

Feedback: The analysis of the feedback revealed that the Toycathon was well appreciated by the students and suggested to arrange such more in future.

Coordinated by: Institutions Innovation Cell (IIC)



Dr. Furquan Khan
Convener,
Institutes Innovation Council,
Y. B. Chavan College of Pharmacy,
Rauza Bagh Aurangabad.
Maharashtra , 431001.



Dr. Khan Dureshahwar
Innovation activity Coordinator,
Institutes Innovation Council,
Y. B. Chavan College of Pharmacy,
Rauza Bagh Aurangabad.
Maharashtra , 431001.



UC Principal
Y. B. Chavan College of Pharmacy,
Aurangabad

